

AJIT M. TAMBDE

CTO

87/A, Kilachand Nivas,
Ground Floor, Room No-2,
Napean Sea Road,
Mumbai – 400 006.
Mob : +91 9773336075.
E-mail: tambdeajit@gmail.com



OBJECTIVE

- A total of 9 years of experience in IT industry with more than 11 years of experience and functional knowledge in managing and developing websites as well as software.
- Have effectively managed with leading development team other business functions like client handling, human resource, project management along with significant contribution in business development from both strategic and operational perspective.
- I look for contributing at Head of Development or higher management position and work in a challenging and collaborative offshore development environment that facilitates growth and learning.

ROLES AND RESPONSIBILITIES

Project Management

- Direct point of contact to implementation of project related queries
- Participate in project discussions to understand requirements, scope and milestones
- Identify suitable outsourcing firms and contractors and execute work orders
- Interact with customers to resolve issues in real time
- Assist technical team to ensure timely and successful project releases
- Works with internal clients to understand their business models and goals to help define strategy, content and features for design of their websites and/or applications.
- Develops detailed user interface documents, mock-ups, and prototypes in conjunction with the team designer to provide a greatly enhanced and usable series of applications.
- Identifies complex problems, troubleshoots and provides solutions to assist clients.
- Co-ordinates with other units within Information Technology Services to resolve problems as necessary.
- Analyzes, designs and implements plan for new systems or processes.
- Manages the design, development, and maintenance team of general web architecture and web applications.
- Directs the technical team to ensure that the application architecture is adhered to throughout the development process.

- To lead and manage a team of software developers, supporting them in building industry leading, search engine optimized, robust and innovative software solutions that are fit for purpose.
- To develop a strategy for the team to meet the company's goals and objectives, and to improve the quality of the service it delivers internally and externally.
- To plan and monitor the successful implementation of this strategy.
- Responsible for the quality and technical approach taken by team members, ensuring it is in-line with the company strategy – and that projects are delivered on time and on budget.
- Creating and maintaining a professional culture within the team, where individuals take ownership and are fastidious and proud of delivering excellence and quality.

Business Development

- Participate in business development activities including presales meetings, new business needs and bespoke requirements
- Facilitate in proposal creation, costing estimations, preparation and reviewing of client contracts
- Liaise with clients including involvement in design and implementation of new projects
- Ensure efficient client management to explore new opportunities of engagement with clients

Human Resource

- People Management
- Planning and coordinating recruitments
- Recognizing and retaining Talent
- Management of employee benefit program

MAIN RESPONSIBILITIES

Team leadership, strategy & planning

- Line management responsibilities will include technical recruitment, appraisals, 121 meetings, identifying training needs, motivating and performance managing the team
- To drive the strategic direction of our products & services taking into account emerging and legacy technologies
- To facilitate the smooth delivery of all projects, enhancements and support delivered by the team
- To make sure that all team members have the latest in-depth knowledge of all onsite and relevant offsite aspects at the heart of all decisions on projects or enhancements that they make.
- To facilitate technology and methodology decision making throughout team, including standardization of system architecture, reusable code base development, versions of software tools, best practice, source control and deployment processes
- To have a clear task list and plan for inducting new members into the team and bring them up-to-speed as quickly as possible

- To keep up to date with the latest software development technologies and methodologies
- To drive consistent standards and approaches throughout the team
- To encourage pro-active discussions with client delivery and account management teams
- To contribute regularly to discussions regarding internal process and system improvements
- In order to ensure maximum efficiency across the company. Including suggesting technical solutions to problems

WORK EXPERIENCE

1. Terbium Solutions Private Limited.

Head Office: Mumbai.

Business Domain: Web and Software Development, Digital Agency

Duration: From 5th April 2016 to Till Date

Designation: Head Development

2. Neon Network Private Limited.

Head Office: Mumbai.

Business Domain: Web and Software Development, Digital Agency

Duration: From 20th May 2015 to 1st April 2016

Designation: Head Development

3. Web4app

Head Office: Mumbai.

Business Domain: Web and Software Development

Duration: From 5th April 2011 to 5th May 2015

Designation: Head Development

4. Worked as an IT Support Head at Gawde Electricals Pvt Ltd. (June 2008- May 2011):

Job Responsibilities:

- Preparing of website of Gawde Electricals.
- Handling computerized data and processing.
- Online order processing and fulfillment.
- Support for network handling.
- Payroll System Management.

5. Also working part time on Project "Heart Simulation – A Pre-Clinical Trail Tool", recommended and supported by BARC(Bhabha Atomic Research Center)

Project Name: "Heart Simulation – A Pre-Clinical Trail Tool"

Technology Used: VB.NET, SQL SERVER2005/2008, Biological Softwares

About Project: HSPCT aims at reducing the time and cost of Drug Discovery process with the help of computational biology techniques (Insilico Drug Designing, Large Scale Docking, QSAR, etc).

6. Worked as Project guide for B.C.A. , M.C.A. , B.E., B.Sc.IT

Duration: From 2008 to 2014

7. Worked as Visiting Faculty as Professor in Bhavan's College

Duration: From 2013 to 2015

List of few Latest Projects Done

Type of Website	Company Name	Website Links
Corporate	RPG Group	Rpggroup.com
	Dominos	Dominos.co.in
	Mahindra Finance	Mahindrafinance.com
	Mahindra Rural Finance	mahindrahomelfinance.com
	Sapat	Sapat.com
	Sila	Silagroup.com
	Themis	Themis.com
	Sanjeev Kapoor Restaurant	skrestaurants.com
	Trilogic digital media	trilogicdigitalmedia.com
	The Yellow Chilli	theyellowchilli.com
	Hongkong Restaurant	hongkongrestaurant.co.in
	Norway Seafood - Norge	seafoodnorway.in
	Samaa Resorts	www.samaaresorts.com
	Indu Corporation	inducorp.co.in
	Rynestone Marbles	rynestone.in
	Trust Travels	trusttravelandtours.com
	Tibbs Frankie	tibbsfrankie.com
	Shubh Laxmi Consultant	shubhlaxmiconsultant.com
	The Finishing Touch	thefinishingtouch.co.in
	IB Faculty	ibfaculty.com
	Phisa Marine	phisamarine.com
	All Trends	alltrends.in
	Sunflower Welfare Org	sunflowerwelfarefoundation.org
	Meta Chem UAE	metachemuae.com
	HAB Pharmaceuticals	habpharma.in
	Raman Impex	itforever.in
Ambrosian Resources	ambrosianresources.com	
Vehicle Delivery Services	cbenterprises.in	
Food Delivery Service	nutribites.in	
E-Commerce	Red Tape	Redtape.com
	Charak Pharmaceuticals	Charak.com
	PropShop – Designing Market Place	Propshop24.com
	dipFoods	Dipfoods.com
	Dominos Pizaa	Dominos.co.in
	Hardware Selling	Shopelect.com

	Online Model Hiring	6thavenue.com
	Property dealer	Isprava.com
	Victorian Territory	www.victorianterritory.com
	Digital Essentials	digitalesentials.in
	Hash World	hashworld.in
	Chitalia Brothers	chitaliabrothers.com
	Eskay Fashions	eskayfashions.com
	Komplete Kare	kompletekare.com
	Bonsai Vatika	bonsaivatika.com
	The Clique	theclique.co.in
Portals / Software	Mahindra HR Portal	Hr.implacement.com
	Atlas Travels	Atlas.terbiumdev.com
	CYDI – Transport System	Cydi.terbiumsolutions.in
	Kashross Tailor rendering system	Kashross.terbiumdev.com
	Matrimony	Matrimony
	Domino Store Locator	Dominos.co.in/store-locator
	Transition Insight	Tr.terbiumsolutions.in
	Address Verification System	Avs.terbiumsolutions.in
	Course Selection System	Css.implacement.com
	Transparent	Nirvaan.implacement.com
	Placement System	Mpstme-nmims-btech.implacement.com
	Curux – Medical Directory	Curux.com
	Mahindra Referral System	Hr.implacement.com/refer
Mobile Apps	Mahindra Finance	
	CYDI – Transport System	
	Jobs for Youth	
	Swagatam kit	
	Dominos Pizza	
	Transparent	
	AVS	

TECHNOLOGY SKILL

Programming Language	:	C, C++, VC++, Visual Basic 6.0, VB.NET, Adv JAVA, ASP.Net, C#, PERL, J2EE, Ajax, JSP, PHP
Database	:	My SQL, Oracle9i/10g, MS Access, SQL SERVER2005/2008
Scripting Language	:	Java Script, VB Script
Web Designing Tools	:	HTML, DHTML, XML, CSS, BSML, CML.
Multimedia	:	Photoshop, DreamWeaver, CorelDraw, Front Page, PageMaker
CMS	:	Wordpress, Drupal, Custom PHP
Framework	:	Code Igniter

EDUCATIONAL QUALIFICATION

- M.Tech (2006-08) from Padmashree Dr.D.Y.Patil.
- B.Sc (2006) from Mumbai University
- H.S.C. (2003) from Mumbai University
- Undergone training course in Diploma in Computer Programming Languages and Web Designing from Ascent Computers. (Government recognized).

PERSONAL PARTICULAR

Name : Ajit Mahadev Tambde
Nationality : Indian
Language : English, Marathi, Hindi
DOB : 7th March 1984

I hereby declare that all statements made in the above application are correct to the best of my knowledge.

Place:

Mumbai